Condo Market Report

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Second Quarter 2021

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Professionals connecting people, property and communities.

Economic Indicators TRREB Releases Q2 2021 Condo Market Statistics

Real GDP Growth Q1 2021 5.7% • **Toronto Employment Growth** May 2021 . 9.2% **Toronto Unemployment Rate** May 2021 9.6% . Inflation (Yr./Yr. CPI Growth) Mav 2021 3.6% . Bank of Canada Overnight Rate June 2021 0.3% ---Prime Rate June 2021 2.5% ---June 2021 Mortgage Rates 1 Year 2.79% 3 Year 3.49% ---5 Year 4.79%

Sources and Notes:

i - Statistics Canada, Quarter-over-quarter growth, annualized

ii - Statistics Canada, Year-over-year growth for the most recently reported month

iii - Bank of Canada, Rate from most recent Bank of Canada announcement

iv - Bank of Canada, rates for most recently completed month

TORONTO, ONTARIO, July 15, 2021 – Second quarter 2021 GTA condominium apartment sales were up substantially compared to Q2 2020, but ebbed slightly compared to Q1 2021, following the broader market trend. Competition between buyers continued to accelerate compared to last year, which led to year-over-year and quarter-over-quarter average price increases.

Greater Toronto Area REALTORS® reported 8,793 condominium apartment sales in the GTA in Q2 2021 – up by 155 per cent compared to Q2 2020, but down by approximately six per cent compared to Q1 2021, following the broad-based slowdown in home sales since March. "There is no doubt that the condominium apartment segment has improved markedly over the past six months, after lagging the low-rise market segments in the second half of 2020. Consumer polling conducted by Ipsos for TRREB suggested that about 40 per cent of buyers in 2021 would be first-time buyers. For many first-time buyers, their entry point into homeownership is the condo market so we expect further upward movement this year with accelerated migration back to cities and heightened immigration," said TRREB President Kevin Crigger.

The average condo apartment selling price was up by 10.8 per cent year-over-year in Q2 2021 to \$686,312. This also represented more than a six per cent increase compared to Q1 2021. In the City of Toronto, which accounted for close to 70 per cent of Q2 condo transactions, the average selling price was \$721,109 – up by nine per cent compared to Q2 2020.

"The second quarter marked a turnaround for the condo market in terms of price growth. Whereas other market segments experienced a resurgence in price growth in the latter half of 2020, the condo market took longer to recover. Looking forward to 2022, condo demand could very well strengthen as immigration picks up and younger people, more impacted by COVID-19, look to purchase a home," said TRREB Chief Market Analyst Jason Mercer.

Condominium Apartment Market Summary^{1,6} Second Quarter 2021

| | | 2021 | 2020 | | |
|-----------------|-------|---------------|--------------|---------------|--|
| - | Sales | Average Price | Sales | Average Price | |
| Total TRREB | 8,793 | \$686,312 | 3,448 | \$619,521 | |
| Halton Region | 452 | \$661,207 | 183 | \$516,048 | |
| Peel Region | 1,079 | \$566,864 | 408 | \$513,630 | |
| City of Toronto | 6,053 | \$721,109 | 2,485 | \$661,327 | |
| York Region | 970 | \$655,156 | 243 | \$560,537 | |
| Durham Region | 190 | \$514,177 | 108 | \$409,731 | |
| Other Areas | 49 | \$533,861 | 21 \$392,833 | | |
| | | | | | |

Total TRREB MLS® Condo Apartment Sales^{1,6}



TRREB MLS[®] Average Condo Apartment Price^{1,6}



Year-Over-Year Summary ^{1,6}

| | 2021 | 2020 | % Chg. |
|-----------------|-----------|-----------|--------|
| Sales | 8,793 | 3,448 | 155.0% |
| New Listings | 14,437 | 8,771 | 64.6% |
| Active Listings | 4,085 | 4,320 | -5.4% |
| Average Price | \$686,312 | \$619,521 | 10.8% |
| Average DOM | 13 | 19 | -31.6% |

ⁱActive listings refer to last month of quarter.

SUMMARY OF CONDOMINIUM APARTMENT TRANSACTIONS

ALL TRREB AREAS SECOND QUARTER 2021

| | Sales ¹ | Dollar Volume 1 | Average Price 1 | Median Price 1 | New Listings ² | Active Listings ³ | Avg. SP / LP 4 | Avg. DOM ⁵ |
|------------------------|--------------------|-----------------|-----------------|----------------|---------------------------|------------------------------|----------------|-----------------------|
| TRREB Total | 8,793 | \$6,034,740,820 | \$686,312 | \$617,000 | 14,437 | 4,085 | 103% | 13 |
| Halton Region | 452 | \$298,865,784 | \$661,207 | \$581,500 | 618 | 149 | 103% | 15 |
| Burlington | 211 | \$130,370,505 | \$617,870 | \$542,500 | 258 | 53 | 106% | 16 |
| Halton Hills | 8 | \$4,210,500 | \$526,313 | \$543,750 | 11 | 2 | 99% | 11 |
| Milton | 68 | \$40,642,000 | \$597,676 | \$601,750 | 105 | 23 | 103% | 12 |
| Oakville | 165 | \$123,642,779 | \$749,350 | \$610,000 | 244 | 71 | 100% | 14 |
| Peel Region | 1,079 | \$611,645,766 | \$566,864 | \$546,000 | 1,739 | 485 | 102% | 14 |
| Brampton | 180 | \$91,391,248 | \$507,729 | \$500,000 | 279 | 71 | 101% | 15 |
| Mississauga | 897 | \$518,621,618 | \$578,173 | \$552,500 | 1,453 | 409 | 102% | 13 |
| Caledon | 2 | \$1,632,900 | \$816,450 | \$816,450 | 7 | 5 | 100% | 21 |
| City of Toronto | 6,053 | \$4,364,875,398 | \$721,109 | \$640,000 | 10,180 | 2,922 | 103% | 13 |
| Toronto West | 1,212 | \$789,205,154 | \$651,159 | \$599,000 | 1,983 | 566 | 103% | 13 |
| Toronto Central | 3,985 | \$3,082,339,095 | \$773,485 | \$675,000 | 6,929 | 2,048 | 103% | 14 |
| Toronto East | 856 | \$493,331,149 | \$576,321 | \$545,000 | 1,268 | 308 | 105% | 12 |
| York Region | 970 | \$635,501,033 | \$655,156 | \$620,000 | 1,566 | 437 | 103% | 14 |
| Aurora | 28 | \$18,299,000 | \$653,536 | \$610,000 | 41 | 13 | 100% | 18 |
| E. Gwillimbury | 0 | - | - | - | 0 | 0 | - | - |
| Georgina | 3 | \$1,516,800 | \$505,600 | \$569,900 | 17 | 18 | 99% | 75 |
| King | 12 | \$7,632,000 | \$636,000 | \$597,500 | 14 | 4 | 98% | 16 |
| Markham | 345 | \$232,909,499 | \$675,100 | \$635,000 | 539 | 123 | 105% | 13 |
| Newmarket | 17 | \$9,431,900 | \$554,818 | \$536,000 | 18 | 4 | 102% | 13 |
| Richmond Hill | 235 | \$145,395,456 | \$618,704 | \$596,000 | 400 | 98 | 105% | 11 |
| Vaughan | 316 | \$210,887,378 | \$667,365 | \$622,500 | 513 | 171 | 101% | 16 |
| Whitchurch-Stouffville | 14 | \$9,429,000 | \$673,500 | \$655,000 | 24 | 6 | 102% | 19 |
| Durham Region | 190 | \$97,693,628 | \$514,177 | \$525,000 | 262 | 66 | 107% | 12 |
| Ajax | 21 | \$12,099,900 | \$576,186 | \$550,000 | 30 | 4 | 108% | 8 |
| Brock | 0 | - | - | - | 0 | 0 | - | - |
| Clarington | 46 | \$24,369,451 | \$529,771 | \$522,500 | 65 | 15 | 109% | 12 |
| Oshawa | 47 | \$17,845,288 | \$379,687 | \$398,000 | 65 | 28 | 107% | 18 |
| Pickering | 47 | \$26,740,000 | \$568,936 | \$540,000 | 71 | 16 | 106% | 9 |
| Scugog | 0 | - | - | - | 0 | 0 | - | - |
| Uxbridge | 3 | \$1,709,000 | \$569,667 | \$641,000 | 4 | 2 | 105% | 5 |
| Whitby | 26 | \$14,929,989 | \$574,230 | \$547,450 | 27 | 1 | 108% | 6 |
| Dufferin County | 11 | \$4,076,300 | \$370,573 | \$360,000 | 14 | 4 | 100% | 17 |
| Orangeville | 11 | \$4,076,300 | \$370,573 | \$360,000 | 14 | 4 | 100% | 17 |
| Simcoe County | 38 | \$22,082,911 | \$581,129 | \$539,950 | 58 | 22 | 100% | 24 |
| Adjala-Tosorontio | 0 | - | - | - | 0 | 0 | - | - |
| Bradford West | 3 | \$1,427,000 | \$475,667 | \$482,000 | 4 | 1 | 115% | 5 |
| Êssa | 0 | - | - | - | 0 | 0 | - | - |
| Innisfil | 25 | \$15,204,800 | \$608,192 | \$575,000 | 35 | 14 | 99% | 29 |
| New Tecumseth | 10 | \$5,451,111 | \$545,111 | \$522,500 | 19 | 7 | 100% | 17 |
| | | | | | | | | |

SUMMARY OF CONDOMINIUM APARTMENT TRANSACTIONS

CITY OF TORONTO SECOND QUARTER 2021

| | Sales 1 | Dollar Volume ¹ | Average Price 1 | Median Price ¹ | New Listings ² | Active Listings ³ | Avg. SP / LP 4 | Avg. DOM ⁵ |
|-----------------------|---------|----------------------------|-----------------|---------------------------|---------------------------|------------------------------|----------------|-----------------------|
| TRREB Total | 8,793 | \$6,034,740,820 | \$686,312 | \$617,000 | 14,437 | 4,085 | 103% | 13 |
| City of Toronto Total | 6,053 | \$4,364,875,398 | \$721,109 | \$640,000 | 10,180 | 2,922 | 103% | 13 |
| Toronto West | 1,212 | \$789,205,154 | \$651,159 | \$599,000 | 1,983 | 566 | 103% | 13 |
| Toronto W01 | 91 | \$70,266,109 | \$772,155 | \$710,000 | 151 | 31 | 106% | 9 |
| Toronto W02 | 80 | \$58,344,799 | \$729,310 | \$654,500 | 124 | 21 | 107% | 9 |
| Toronto W03 | 24 | \$14,991,504 | \$624,646 | \$637,500 | 36 | 12 | 103% | 9 |
| Toronto W04 | 111 | \$59,162,476 | \$532,995 | \$535,000 | 158 | 49 | 103% | 16 |
| Toronto W05 | 78 | \$38,630,800 | \$495,267 | \$512,500 | 143 | 58 | 101% | 18 |
| Toronto W06 | 344 | \$259,917,267 | \$755,573 | \$673,000 | 628 | 185 | 103% | 14 |
| Toronto W07 | 6 | \$5,468,800 | \$911,467 | \$1,032,500 | 16 | 9 | 99% | 9 |
| Toronto W08 | 307 | \$195,946,490 | \$638,262 | \$595,000 | 454 | 130 | 103% | 12 |
| Toronto W09 | 57 | \$29,497,300 | \$517,496 | \$470,000 | 100 | 29 | 101% | 14 |
| Toronto W10 | 114 | \$56,979,609 | \$499,821 | \$511,000 | 173 | 42 | 102% | 13 |
| Toronto Central | 3,985 | \$3,082,339,095 | \$773,485 | \$675,000 | 6,929 | 2,048 | 103% | 14 |
| Toronto C01 | 1,619 | \$1,270,627,137 | \$784,822 | \$698,000 | 2,729 | 734 | 103% | 13 |
| Toronto C02 | 160 | \$188,879,420 | \$1,180,496 | \$852,500 | 342 | 166 | 99% | 20 |
| Toronto C03 | 40 | \$36,035,002 | \$900,875 | \$806,501 | 99 | 33 | 102% | 15 |
| Toronto C04 | 58 | \$52,431,306 | \$903,988 | \$763,500 | 101 | 37 | 101% | 16 |
| Toronto C06 | 64 | \$39,836,335 | \$622,443 | \$619,000 | 104 | 27 | 105% | 10 |
| Toronto C07 | 161 | \$109,589,477 | \$680,680 | \$659,000 | 292 | 94 | 103% | 12 |
| Toronto C08 | 798 | \$610,505,746 | \$765,045 | \$690,000 | 1,439 | 430 | 103% | 14 |
| Toronto C09 | 46 | \$68,643,834 | \$1,492,257 | \$847,500 | 97 | 38 | 98% | 19 |
| Toronto C10 | 193 | \$140,872,630 | \$729,910 | \$675,000 | 380 | 125 | 103% | 12 |
| Toronto C11 | 88 | \$50,416,718 | \$572,917 | \$539,500 | 176 | 52 | 100% | 14 |
| Toronto C12 | 25 | \$33,628,700 | \$1,345,148 | \$950,000 | 38 | 13 | 99% | 17 |
| Toronto C13 | 118 | \$77,786,365 | \$659,206 | \$598,850 | 176 | 45 | 101% | 18 |
| Toronto C14 | 297 | \$201,564,279 | \$678,668 | \$643,000 | 480 | 123 | 105% | 11 |
| Toronto C15 | 318 | \$201,522,146 | \$633,717 | \$601,000 | 476 | 131 | 104% | 11 |
| Toronto East | 856 | \$493,331,149 | \$576,321 | \$545,000 | 1,268 | 308 | 105% | 12 |
| Toronto E01 | 79 | \$63,726,039 | \$806,659 | \$736,000 | 127 | 29 | 109% | 9 |
| Toronto E02 | 42 | \$33,467,553 | \$796,847 | \$655,000 | 89 | 20 | 106% | 8 |
| Toronto E03 | 47 | \$25,717,130 | \$547,173 | \$486,000 | 76 | 26 | 101% | 11 |
| Toronto E04 | 107 | \$55,721,941 | \$520,766 | \$525,000 | 148 | 28 | 105% | 11 |
| Toronto E05 | 111 | \$61,931,702 | \$557,943 | \$550,000 | 166 | 43 | 105% | 13 |
| Toronto E06 | 22 | \$14,887,090 | \$676,686 | \$640,250 | 48 | 20 | 104% | 14 |
| Toronto E07 | 135 | \$75,014,604 | \$555,664 | \$550,000 | 192 | 45 | 108% | 11 |
| Toronto E08 | 71 | \$36,860,161 | \$519,157 | \$500,000 | 100 | 22 | 103% | 14 |
| Toronto E09 | 156 | \$85,727,228 | \$549,534 | \$541,840 | 218 | 49 | 105% | 11 |
| Toronto E10 | 26 | \$11,518,100 | \$443,004 | \$464,000 | 39 | 10 | 104% | 16 |
| Toronto E11 | 60 | \$28,759,601 | \$479,327 | \$470,000 | 65 | 16 | 104% | 17 |

Condominium Apartment Market Summary¹



Share of Total Condo Apartment Sales By TRREB Area

Source: Toronto Regional Real Estate Board

Share of Total Condo Apartment Sales By Bedroom Type (All Areas)



Condo Apartment Sales by Price Range (All Areas)



Source: Toronto Regional Real Estate Board



Average Selling Price Median Selling Price

Source: Toronto Regional Real Estate Board

Condo Apartment Price by Bedroom (All Areas)

Sub-Market Breakdown: Downtown Core



Condo Apartment Sales by Price Range (Downtown Core)



Condo Apartment Price by Bedroom Type (Downtown Core)

Source: Toronto Regional Real Estate Board



Condo Apartment Sales By Bedroom Type (Downtown Core)



Source: Toronto Regional Real Estate Board

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Sub-Market Breakdown: North York City Centre¹



Condo Apartment Sales by Price Range (North York City Centre)



Source: Toronto Regional Real Estate Board

Condo Apartment Price by Bedroom Type (North York City Centre)



Source: Toronto Regional Real Estate Board

Condo Apartment Sales By Bedroom Type (North York City Centre)



Source: Toronto Regional Real Estate Board

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Sub-Market Breakdown: Mississauga City Centre



Condo Apartment Sales by Price Range (Mississauga City Centre)



Condo Apartment Price By Bedroom Type (Mississauga City Centre)



Source: Toronto Regional Real Estate Board

Condo Apartment Sales By Bedroom Type (Mississauga City Centre)



Source: Toronto Regional Real Estate Board

Condo Market Report, Second Quarter 2021

Rental Market Summary

Number of Units Listed



Source: Toronto Regional Real Estate Board

Number of Units Rented

Q2 2021 vs. Q2 2020



Source: Toronto Regional Real Estate Board

Q2 2021 Rental Market Summary

Greater Toronto Area (GTA) REALTORS® reported 14,920 condominium apartment rental transactions through TRREB's MLS® System in Q2 2021, compared to 7,300 in Q2 2020 and 13,168 in Q1 2021.

The number of condos listed for rent during the second quarter was 24,789 - up almost 15 per cent compared to Q2 2020, but down compared to the 28,784 units listed in Q1 2021.

The Q2 2021 average one-bedroom condominium apartment rent was down by 9.4 per cent year-over-year to \$1,887, but up by 3.7 per cent compared to Q1 2021. The average two-bedroom rent was down by 4.8 per cent year-over-year to \$2,583, but up by 5.6 per cent compared to Q1 2021.



Average One-Bedroom Rents

Q2 2021 vs. Q2 2020



Source: CMHC, Rental Market Report



NOTES

1 - Sales, dollar volume, average sale prices and median sale prices are based on firm transactions entered into the TorontoMLS system between the first and last day of the quarter being reported.

2 - New listings entered into the TorontoMLS system between the first and last day of the quarter being reported.

3 - Active listings as of the end of the last day of the quarter being reported.

4 - Ratio of the average selling price to the average listing price for firm transactions entered into the TorontoMLS system between the first and last day of the quarter being reported.

5 - Average number of days on the market for firm transactions entered into the TorontoMLS system between the first and last day of the quarter being

reported.

6 - Past monthly and year-to-date figures are revised monthly.